TRANSITIONAL SHELTER RFP YH22-0055

QUESTIONS FOR THE VENDOR PRESENTATION

Tuesday March 15, 2022

BUILDING RELATED QUESTIONS:

1. Will you need secure parking?
2. What kind of laundry space would you need? Will you need space for commercial size washer and dryer or regular individual size washers and dryers? If so, how many?
3. What kind of food storage needs will you have?
4. Discuss potential to use a "hot box" set up for residents and mitigation of bed bugs. Is this something they would be willing to implement?
5. Discuss potential for a sober room/quiet room to be used for residents experiencing BH crisis. Are they open to this? Would they utilize it?

PROGRAMMATIC RELATED QUESTIONS:

6. How flexible are your consequences for failure to follow policies? The Loss of Bed Policy may need to be revised. This is not a trauma informed approach.
7. In response to clarification question #8, which you state "Given the complex nature of the issues for the population it is likely that we will exceed any required ratios." Please explain further. What will the max client to staff ratio be?
8. In response to clarification question #13, please further explain your statement that a CLIA waiver would not be needed. AHCCCS believes that you will need this given the clinic will be integrated and will be providing services such as tests for flu, pregnancy, COVID-19, urinary tract infections, and other routine lab services.
9. (Program & Finance Question) The use of security guards is 30% of budget – Would you be willing to consider utilizing trained BH techs in lieu of security guards?
10. Translation Services – The length of time to secure translation services is unacceptable. We will need you to consider using a language line or other 24-hour resources. HUD funded agencies must have an acceptable Limited English Proficiency (LEP) plan.
11. What is the hiring timeframe for staff upon startup?

FINANCIAL/BUDGET QUESTIONS: (Refer to the latest budget submission)

12. On the first tab "Operating Budget", line 14 indicates that the third year was intended to be $750K but cell M14 only indicates $700K.
13. On the first tab "Operating Budget", line 14 Revenue Contingent Upon Legislative Appropriation, is not a guaranteed funding source.
14. On the first tab "Operating Budget", line 15, revenue listed as T1019, for nightly safety checks, may not be an allowable code for that service with this population.
15. On the first tab "Operating Budget", the total revenue on line 8 does not match up to total operating expenses on line 47 and points to surplus for 3 of the years and deficit for one year. Please explain.
16. On the "Start Up Fund Budget" tab, cell G12 for $25,654 - Where is this funding obtained?