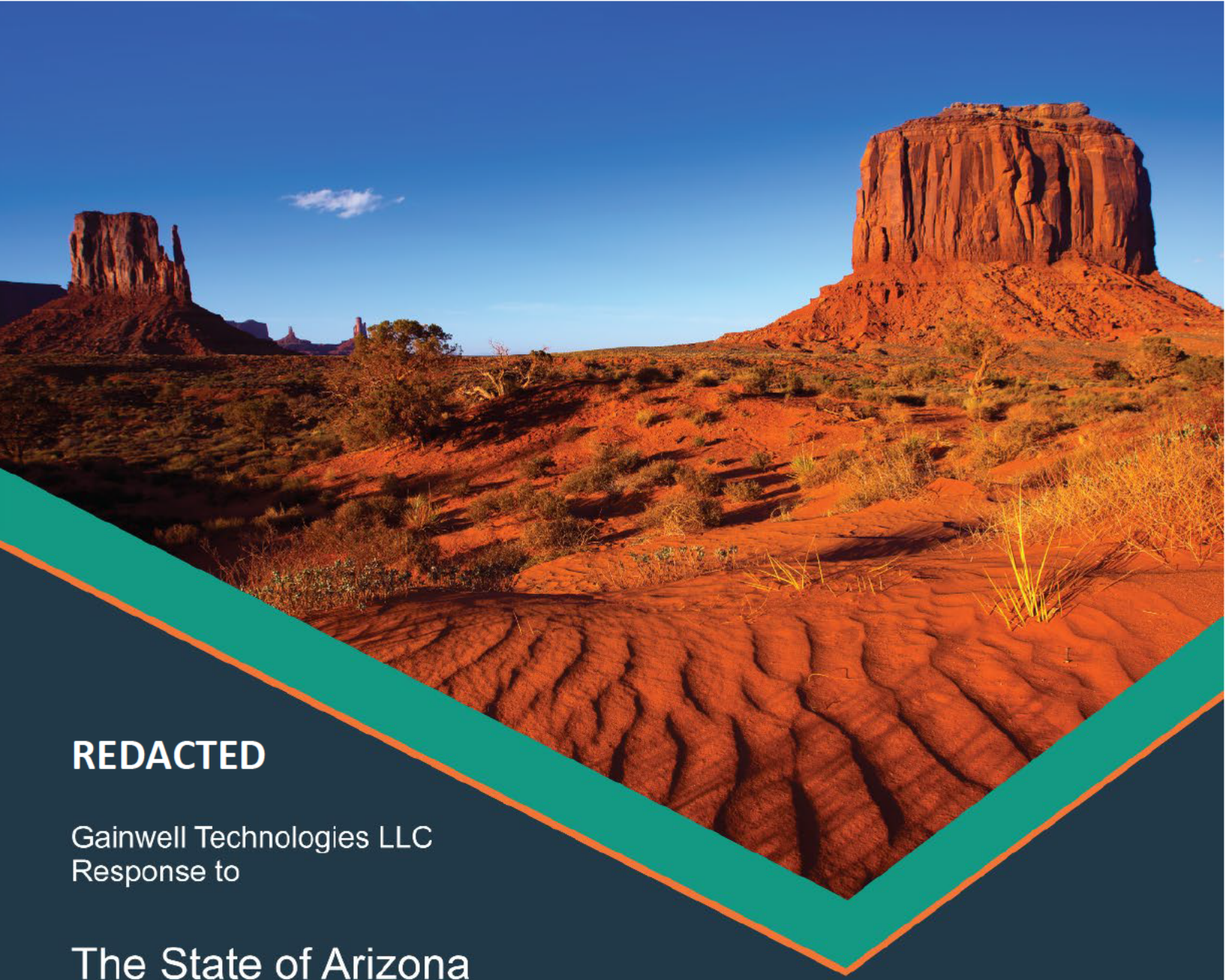

REDACTED

Gainwell Technologies LLC
Response to

The State of Arizona for Arizona Health Care Cost Containment System (AHCCCS) Systems Integrator Services

Request for Quotation
Solicitation # YH23-0021

March 17, 2023
3:00 p.m., Arizona Time

Attachment 3 - Resumes & Organizational Chart

gainwell

BLAZING NEW TRAILS
Shaping Tomorrow's Health Care Together

Request for Confidential/Proprietary Determination

7.1 If an Offeror believes that a specific portion of its bid, proposal, offer, specification, contains information that should be withheld from public inspection due to confidentiality, the Offeror shall submit to the Procurement officer a list of distinct portions, including exact page numbers, of their document is requested to be kept confidential, along with a detailed legal analysis, prepared by legal counsel, which sets forth the bases for the requested non-disclosure and the specific harm or prejudice which may arise if disclosed. The analysis shall be presented to the Procurement Officer at the same time as the bid, proposal, offer, or specification.

Gainwell identifies the following information as exempt from public disclosures under the designated exemptions listed in the table below:

Table 1. Confidential/Proprietary Determination

Proposal Document and Section #	Exemption Reason / Detailed Legal Analysis	Page #
YH23-0021 Supplemental Attachment - Gainwell Resumes_Organizational Chart	This information should be afforded protection as a "Trade secret" under ARS 44-401 et seq. since it (a) derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy. The resumes and organizational chart reveal the names and experience of the Key Staff that Gainwell will utilize in connection with the work identified in the proposal. The key staff members identified are critical to the success of the Gainwell solution, and because of the confidential and proprietary information that these key staff members know and bring to these projects, Gainwell does not reveal the identity of its key staff in its proposals, except under assurances of confidentiality. Disclosure of this information would give our competitors an undue economic advantage because it would enable our competitors to potentially engage in unfair competitive practices and would cause substantial injury to the competitive position of Gainwell that would cause substantial economic harm to Gainwell. Further, public disclosure of this information could subject the employees to nefarious activities.	All

REDACTED

SI Executive Account Director

[redacted]

[redacted]

[redacted]

SI Project Manager

[redacted]

[redacted]

SI Solution Architect

[redacted]

[redacted]

SI Implementation/Integration Manager

[redacted]

[redacted]

SI Testing Manager

[redacted]

[redacted]

Operations Manager

[redacted]

[redacted]

Gainwell Organizational Chart

The organizational chart below highlights the Gainwell Arizona MMIS Team.

[redacted]