We Need Your *Input*

A Forum for AHCCCSS Members and Families

Facilitated by the Office of Individual and Family Affairs
Purpose

Help AHCCCS develop an *RFP* to procure contractors to manage *Integrated Health Plans*

- Released RFI on 1/24/2017 - received 21 formal responses;
- Held over ten community forums – received many survey responses;

*Share your thoughts for shaping AZ’s healthcare future!*
Process

We are using a *Give-Get-Record* strategy to elicit and gather your suggestions:

1. AHCCCS facilitators *Give* information and pose questions for the Audience.

2. Audience discusses, asks questions shares ideas.

3. Dedicated scribes *Get and Record* your input.
Things To Keep In Mind

1. Covered services WILL NOT change!
2. The RFP seeks companies that manage health plans – not individual service providers.
3. Your comments help in shaping the new system.
What We Seek

We want to know what is important to you.
Let's Get Started!
What Is Integrated Healthcare?

For Members it means that you will choose a single healthcare plan that will:

- Include physical and behavioral healthcare service providers;
- Manage the provider network for all of your healthcare services;
- Be the single payer to providers for the services that you receive.
Configuration

CURRENT CONFIGURATION

<table>
<thead>
<tr>
<th>PROVIDERS</th>
<th>PROVIDERS</th>
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<tbody>
<tr>
<td>Health Plan (physical health)</td>
<td>Health Plan (behavioral health)</td>
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</table>

STREAMLINED CONFIGURATION

<table>
<thead>
<tr>
<th>PROVIDERS</th>
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<tbody>
<tr>
<td>Health Plan/RBHA (physical &amp; behavioral health)</td>
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</tbody>
</table>

AHCCCS
Arizona Health Care Cost Containment System
The Benefits of Integration

• One Plan
• One Payer
• Easier to Navigate
Who Does This Affect and When?

Adults and Children on AHCCCS Except:

• Foster care Children enrolled with Comprehensive Medical Dental Program (CMDP); and

• Adults with a serious mental illness (SMI)

• Start date is 10/1/2018.

• ALTCS
Integration Progress To Date

<table>
<thead>
<tr>
<th>Year</th>
<th>ALTCS /EPD 29,200</th>
<th>CRS 17,000</th>
<th>SMI Maricopa 18,000</th>
<th>SMI Greater AZ 17,000</th>
<th>GMH/SA Duals 80,000</th>
<th>Non SMI Adults &amp; Non CMDP Children Approximately 1.5 million</th>
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<tbody>
<tr>
<td>1989</td>
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<td>2013</td>
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<tr>
<td>2018</td>
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</table>

Reaching across Arizona to provide comprehensive quality health care for those in need
### Integrated Contractor Anticipated Start Timeline

<table>
<thead>
<tr>
<th>Activity</th>
<th>Target Date</th>
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<tbody>
<tr>
<td>Issue Request for Proposal (RFP)</td>
<td>November 1, 2017</td>
</tr>
<tr>
<td>Proposals Due</td>
<td>January 25, 2018</td>
</tr>
<tr>
<td>Contracts Awarded</td>
<td>By March 8, 2018</td>
</tr>
<tr>
<td>Transition Activities Begin</td>
<td>March 9, 2018</td>
</tr>
<tr>
<td>Contract Start</td>
<td>October 1, 2018</td>
</tr>
</tbody>
</table>

*Note: Dates are subject to change*
Integrated Contractor – Major Decisions

Services for Members with Children’s Rehabilitative Services (CRS) Qualifying Conditions:

- Members will continue with integrated contractor;
- Members determined to have a serious mental illness will transition to the integrated regional behavioral health authority (RBHA); and
- Members enrolled with Comprehensive Medical and Dental Program (CMDP) will continue with CMDP.
Integrated Contractor – Major Decisions

Services for Members with Children’s Rehabilitative Services (CRS) Designation and Long Term Care for Persons with Developmental Disabilities:

• Will be transitioned to DES/DDD for both physical and behavioral health services

Contingent on decisions made regarding DES/DDD IntegratedCare Contractor Request for Proposal.

DDD link:
https://des.az.gov/sites/default/files/media/DDD_IntegratedCare_Health_Timeline.pdf
Integrated Contractor – Major Decisions

Unique RBHA Services (no change at this time):

• RBHA service areas do not change on 10/1/2018;

• RBHAs will continue to serve foster children enrolled in CMDP;

• Individuals determined to have a serious mental illness (SMI) continue integrated services with the RBHA – no change;

• Crisis services will still be with RBHA; and

• Grant funded and state-only funded services will continue with the RBHA.
Integrated Contractor – Major Decisions

Multi-Specialty Interdisciplinary Clinic (MSIC) Network Requirements:

- Contractors must contract with MSIC.

For further details, please see: Bit.ly/integratedhealthcare
Integrated Contractor – Major Decisions

Choice for American Indian Members

- AHCCCS will be hosting specific tribal forums.

*For more information: Bit.ly/integratedhealthcare*
Integrated Contractor – Major Decisions

- Crisis services will continue to be served by the RBHAs with the existing RBHA geographic service areas unchanged on 10/1/18.

- The geographic structure for integrated contractors (not including RBHAs) will be aligned with the service areas established for the ALTCS contract beginning on 10/1/17 (table on right):

<table>
<thead>
<tr>
<th>GSA Name and Corresponding Counties</th>
</tr>
</thead>
<tbody>
<tr>
<td>North GSA</td>
</tr>
<tr>
<td>Mohave/Coconino/Apache/Navajo/Yavapai</td>
</tr>
<tr>
<td>(excluding zip codes 85542, 85192, and 85550)</td>
</tr>
<tr>
<td>South GSA</td>
</tr>
<tr>
<td>Cochise/Graham/Greenlee/</td>
</tr>
<tr>
<td>La Paz/Pima/Santa Cruz/Yuma</td>
</tr>
<tr>
<td>(including zip codes 85542, 85192, and 85550)</td>
</tr>
<tr>
<td>Central GSA</td>
</tr>
<tr>
<td>Maricopa/Gila/Pinal</td>
</tr>
</tbody>
</table>
Additional zip code exceptions may be considered to allow for further alignment with certain tribal lands.
Integrated Contractor – Major Decisions

Number of Successful Offerors to be awarded with each GSA:

a) **Central GSA:** At least 4 Contractors awarded;

b) **South GSA:** Two Contractors awarded entire GSA & at least one additional Contractor awarded for Pima County Only; and

c) **North GSA:** Two Contractors awarded.

*AHCCCS does not intend to award contracts for all GSAs to a single Offeror. RBHAs have option to expand services to include physical health for those who choose to remain with the RBHA.*
Integrated Contractor – Major Decisions

• Contracts terms shall be for three (3) years with two (2) two-year extension options.

• Total contracting period will not exceed seven (7) years.
Integrated Contractor-Major Decisions

- If a RBHA that holds a current contract with AHCCCS or an affiliated organization of the RBHA is a successful bidder on the Integrated Contract, it will be required to have a single product (legal entity and brand) for both the Integrated Contract and the RBHA Contract.
Integrated Contractor-Major Decisions

- RBHAs Contractors not affiliated with an offeror awarded an integrated contract in the same GSA will be given the option to add in physical health services for adult (non SMI) and children (non CMDP).
- This will be for the remainder of the current RBHA contract
Integrated Contractor-Major Decisions

- Adult Members (non SMI) and Children Members (non CMDP) previously receiving a determined amount of services with a RBHA will have a one time choice 10/1/18 to elect to stay with the RBHA (if that RBHA elects to expand its services to become an Integrated Contractor) instead of selecting one of the new plans.
- Tribal members will continue same frequency of choice option.
- Annual Enrollment options continue
Integrated Contractor-Major Decisions

• Each Integrated Contractor will be required to have a Medicare Advantage D-SNP option in alignment.
Integrated Contractor-Major Decisions

• AHCCCS will require written approval for delegation agreements of operational functions that will take away from integration.
Future Integration Efforts for Foster Children Enrolled with CMDP

- AHCCCS is partnering with the Department of Children Safety (DCS) to identify future integration opportunities;
- Integration target date of Behavioral Health Services for CMDP members is 10/1/2019;
- In 2017, an analysis will be conducted to assess infrastructure needs for DCS to take on oversight of BH Services in CMDP.
Future Expansion of Service Provisions for Members with SMI and Grant Funded Services

• Once RBHA contracts expire, successfully awarded Integrated Contractors may have the opportunity to compete for expansion of services to include members with SMI and Non TXIX/XXI (non AHCCCS eligible members).

• A limited number of integrated contracts will be permitted to expand these services in each GSA.
Posting information and resources that include:

- Schedule of Community Forum Events;
- The Request for Information (RFI) Released in January 2017;
- Solicitation Amendment 1 – Responses to Submitted Questions;
- Appendix - Service Utilization Data;
- Request for Proposal Community Survey; and

Forum Presentations: Bit.ly/integratedhealthcare
Thank you!