

ALTCS E/PD YH18-0001 RFP
MAJOR DECISIONS AS OF 06/24/2016
Decisions are Subject to Change

• **Geographic Service Area**

Geographic Service Areas (GSAs) for the ALTCS E/PD Program will be as follows:

There will be three GSAs - North, South, and Maricopa/Pinal/Gila Counties.

Geographic Service Areas ALTCS E/PD RFP YH18-0001		
NORTH	SOUTH	MARICOPA
APACHE COCONINO MOHAVE NAVAJO YAVAPAI	COCHISE GRAHAM GREENLEE YUMA LA PAZ SANTA CRUZ PIMA	MARICOPA GILA PINAL

Zip codes 85542, 85192, and 85550 are assigned to the Southern GSA.

• **Term of Contract and Option to Renew**

The initial term of this contract, starting October 1, 2017, shall be for an initial period of three years with three renewal periods: one renewal of two years, and two renewals of one year each. The contract cycle is October 1 through September 30 with an annual October 1 renewal. The terms and conditions of any such contract extension shall remain the same as the original contract except as otherwise amended. Any contract extension or renewal shall be through contract amendment, and shall be at the sole option of AHCCCS.

• **Key Staff**

Except as otherwise specified below, a staff member is prohibited from occupying more than two positions within one line of business or from occupying two positions across multiple lines of business (whether or not AHCCCS lines of business) unless prior approval is obtained by AHCCCS, Division of Health Care Management (DHCM). AHCCCS will not permit any Contractor staff to hold positions which may present a conflict of interest. The following additional restrictions apply:

- The Administrator/CEO is limited to one of the following options:
 - The Administrator/CEO of the ALTCS E/PD line of business, or
 - The Administrator/CEO of the ALTCS E/PD and Medicare D-SNP lines of business
- The Quality Management Manager is limited to holding one position for the ALTCS E/PD line of business. The QM Manager is prohibited from holding any other position in any other line of business, and
- AHCCCS prohibits the Corporate Compliance Officer from holding any another position other than the Contract Compliance Officer position.

Other Key Staff decisions will be included in the RFP.

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- **ALTCS Eligibility and Enrollment**

During an individual's acute hospitalization, AHCCCS will process an application for ALTCS eligibility. Enrollment of an applicant who is determined eligible will be effective during the hospital stay. Currently, ALTCS eligibility and enrollment determinations for applicants who are hospitalized are made upon discharge rather than during the hospitalization.

- **Medicare Advantage (D-SNP) Application and Bid Review Process Timeline**

AHCCCS will continue to require successful bidders, or their corporate affiliates, to be Medicare Advantage Dual Eligible Special Needs Plans (D-SNP) that manage and provide Medicare benefits to ALTCS dual eligible members in their Geographic Service Area(s). The bidder must select a dual eligible subset as outlined by Medicare that corresponds to the population served by this Contract.

Incumbent ALTCS E/PD Contractors not awarded this contract will be required to maintain their D-SNP plan through December 31, 2017.

Medicare Advantage Application and Bid Review Process (subject to change)
Medicare Implementation Date Jan. 1, 2018

For more details visit: <https://www.cms.gov/Medicare/Medicare-Advantage/MedicareAdvantageApps/>

Activity	Due Date
Submit non-binding Notice of Intent to Apply (NOIA) for new entrants into Medicare market to CMS (use Medicare entity name)	November 10, 2016
CMS User ID form due to CMS	First Friday in December 2016; December 2, 2016
Final Applications posted by CMS	Early January, 2017
Deadline for NOIA form submission	Late January, 2017
Dual Eligible Special Needs Plan (D-SNP) applications due to CMS	February 21, 2017
Plan Creation module, Plan Benefit Package (PBP) and Bid Pricing Tool (BPT) available on HPMS	April 2017
Health Plan Management System (HPMS) formulary submission window	Mid to End of May 2017
PBP/BPT Upload Module Available on HPMS	May 2017
Bids due to CMS	First Monday in June; June 5, 2017
CMS completes review and approval of bid data	Late August 2017
CMS executes Medicare Advantage contracts with organizations whose bids are approved and who otherwise meet CMS requirements	September 2017
Annual Coordinated Election Period begins for CY 2018 plans	Mid October 2017