February 06, 2018

Joseph G. Gaudio
Chief Executive Officer
UnitedHealthcare Community Plan
1 E. Washington, Suite 900
Phoenix, AZ 85004

SENT VIA EMAIL: jgaudio@uhc.com

Re: Response to Clarification of Proposal RFP YH19-0001- AHCCCS Complete Care

Dear Mr. Gaudio:

As required in the AHCCCS Complete Care RFP YH19-0001, Section H, Instructions to Offerors, Paragraph 19 Submission Requirements, Sub-Section Oral Presentations:

> Offerors shall participate in a scheduled oral presentation pertaining to key areas of the Program. [...]
>
> [...] The Offeror shall bring no more than six individuals to the meeting. All participants must be employees of the Offeror; no consultants may participate. For purposes of this Section, employee includes an employee of an affiliate, parent company, and/or subsidiary, or employee of a subcontracted Management Service company. The Offeror must anticipate that these employees will be substantially involved in the ongoing operation of the Contract, if awarded.
>
> For the six participating employees, the Offeror shall include persons with expertise in:
>
> - Medical/Clinical Management
> - Behavioral Health
> - Offeror's Operations
>
> Per RFP Section H, Instructions to Offerors, Paragraph 19 Submission Requirements, the Offeror was required to submit with its Proposal a list of names and titles along with resumes of the participating individuals.

AHCCCS has reviewed the information submitted by the Offeror, including the Offeror's description of how the Offeror anticipates Leslie Schwalbe will be substantially involved in the ongoing operation of the Contract, if awarded. AHCCCS confirms that the following individuals are accepted as participants in the Offeror's Oral Presentation Panel:

1. Joseph G. Gaudio, CPA – CEO, UnitedHealthcare Community Plan of Arizona
2. Stephen D. Chakmakian, D.O. – Chief Medical Officer, UnitedHealthcare Community Plan of Arizona
3. Karen A. Saelens – Chief Operating Officer, UnitedHealthcare Community Plan of Arizona
4. Leslie K. Paulus, MD, PhD, FACP – Medical Director, UnitedHealthcare Community Plan of Arizona
5. Leslie Schwalbe, MPA, CCHP – Senior Vice President, State and Local Government Programs

However, AHCCCS' previous clarification letter also requested a description of how the Offeror anticipates Lilli R. Correll will be substantially involved in the ongoing operation of the Contract, if awarded. This information was not included in the Offeror's response. At this time AHCCCS

reiterates its request for explanation on how Lilli R. Correll will be substantially involved in the ongoing operation of the Contract, if awarded. Should the Offeror not provide this information, or not provide this information in a manner which sufficiently describes Lilli Correll's substantial involvement, the Offeror will not be permitted to have Ms. Correll participate in the Oral Presentation panel and will not be allowed to substitute another individual to participate in her place on the Oral Presentation panel.

The Offeror's request to substitute Lilli Correll with Dr. Edward Gentile in the Oral Presentations is denied.

Please submit the items requested, to the SFTP server listed in the instructions to offerors and email confirmation of this action to ICRFPYH19_Questions@azahcccs.gov no later than 5:00PM Arizona Time, February 07, 2018.

Sincerely,

Meggan Harley, MSW CPPO
Chief Procurement Officer

Cc: RFP YH19-0001 Procurement File