


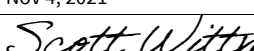


NARRATIVE B11 RANKING AND CONSENSUS RATIONALE				
<p><b>Narrative B11:</b> Describe how the Offeror will use existing Medicaid compensable services as well as non-covered services and supports to address social risk factors impacting AHCCCS members. Include how the Offeror will capture data related to Social Determinants of Health to ensure members are connected and have timely access to needed social services. (2-page limit)</p> <p><b>Submission Evaluation Considerations:</b></p> <ul style="list-style-type: none"> <li>Innovative</li> <li>Impactful</li> <li>Use of data</li> <li>Collaboration and engagement</li> <li>Other notable considerations</li> </ul>				
MOLINA COMPLETE CARE	MERCY CARE (MC)	BANNER UNIVERSITY FAMILY CARE (BUFC)	HEALTH CHOICE (HC)	ARIZONA COMPLETE HEALTH (AZCH)/CARE1ST (CF)
RATIONALE AND MAJOR OBSERVATIONS				
Offeror described use of value-based purchasing to achieve outcomes but did not describe clearly outcomes achieved through current activities.	Offeror described clearly its SDOH strategies and outcomes achieved, including how systems are used to monitor outcomes.	Offeror discussed SDOH and expected health outcomes in general terms.	Offeror discussed outcomes achieved for improving health outcomes.	Offeror described clearly its SDOH strategies and outcomes achieved, including how systems are used to monitor outcomes.
Offeror generally discussed current activities but did not describe clearly the impact of these activities.	Offeror described clearly the impact of current activities related to health outcomes, including use of multiple data sources, use of its care management platform and provider collaboration.	Offeror described its environmental analysis but did not clearly describe current activities and outcomes. Offeror described use of third party but did not clearly describe the respective roles of the third party and Offeror.	Offeror described current activities and their impact.	Offeror clearly described current activities, including the observed/respected impact of initiatives. Offeror clearly described its approach for collaborating with CBOs to coordinate non-compensable services and address gaps in SDOH needs.
Offeror discussed future activities related to health outcomes, including outcomes based incentives for providers, but did not describe clearly the impact of these activities.	Offeror described clearly future efforts, including use of care management platform and provider collaboration/data sharing, and the intended impact.	Offeror discussed future efforts and their intended impact.	Offeror discussed future efforts, including updating of community resource guide and monitoring of trends, but did not describe clearly innovative future activities and their intended impact.	Offeror described future efforts, including risk prioritization to incorporate SDOH activities into future processes and their intended impact.
Offeror clearly described how it collects and acts on SDOH data.	Offeror clearly described how it collects and acts on SDOH data.	Offeror discussed how it will collect and use SDOH data.	Offeror clearly described how it collects and acts on SDOH data.	Offeror clearly described how it collects and acts on SDOH data.
Offeror described how it applies health equity considerations to its activities.	Offeror described clearly use of data, including hot spots and RWI data, to apply health equity considerations to its activities.	Offeror did not describe clearly how it incorporates health equity considerations into its activities.	Offeror discussed how it identifies health equity considerations issues, including use of NARBAH Institute study, but did not describe clearly how it would use the data to plan and undertake initiatives.	Offeror described how it will use root cause analysis to evaluate health equity and apply health equity considerations to its activities.
RANKING				
4	2	5	3	1

NARRATIVE B11 RANKING AND CONSENSUS RATIONALE EVALUATION TEAM SIGNATURES	
EVALUATOR FULL NAME (FIRST AND LAST):	Alex Demyan
EVALUATOR TITLE:	Deputy Assistant Director
DATE:	Nov 4, 2021
SIGNATURE:	 Alex Demyan (Nov 4, 2021 10:26 PDT)
EVALUATOR FULL NAME (FIRST AND LAST):	Michael Lipscomb
EVALUATOR TITLE:	Whole Person Care Administrator
DATE:	Nov 4, 2021
SIGNATURE:	 Michael Lipscomb (Nov 4, 2021 08:49 PDT)
EVALUATOR FULL NAME (FIRST AND LAST):	Samantha O'Neal
EVALUATOR TITLE:	RN, Medical Management Supervisor
DATE:	Nov 4, 2021
SIGNATURE:	 Samantha O'Neal (Nov 4, 2021 07:13 PDT)
FACILITATOR FULL NAME (FIRST AND LAST):	Scott Wittman
DATE:	Nov 4, 2021
SIGNATURE:	 Scott Wittman (Nov 4, 2021 09:10 CDT)