## Competitive Contract Expansion (CCE) YH20-0002 Summary of Awards and Scores

## **Overall Final Score by Offeror**

| Central GSA                    |             |                                 |  |  |
|--------------------------------|-------------|---------------------------------|--|--|
| Maricopa, Gila, Pinal          | Total Score | Rank Based<br>on Total<br>Score |  |  |
| MOLINA COMPLETE CARE           | 5,763.39    | 3                               |  |  |
| MERCY CARE (MC)                | 6,717.53    | 1                               |  |  |
| HEALTH CHOICE (HC)             | 4,940.51    | 4                               |  |  |
| ARIZONA COMPLETE HEALTH (AZCH) | 6,432.50    | 2                               |  |  |

| North GSA                                 |             |                                 |  |  |
|---|-------------|---------------------------------|--|--|
| Mohave, Coconino, Apache, Navajo, Yavapai | Total Score | Rank Based<br>on Total<br>Score |  |  |
| HEALTH CHOICE (HC)                        | 6,122.02    | 2                               |  |  |
| CARE1ST (CF)                              | 8,343.57    | 1                               |  |  |

| South GSA   |             |                                 |  |  |
|---|-------------|---------------------------------|--|--|
| Cochise, Graham, Greenlee, La Paz, Santa Cruz, Yuma<br>Pima | Total Score | Rank Based<br>on Total<br>Score |  |  |
| BANNER UNIVERSITY FAMILY CARE (BUFC)                        | 5,807.86    | 2                               |  |  |
| ARIZONA COMPLETE HEALTH (AZCH)                              | 7,619.64    | 1                               |  |  |

| Category weights                    |      |  |  |  |
|-------------------------------------|------|--|--|--|
| Narratives                          | 65%  |  |  |  |
| Past Performance with AHCCCS - ACC  | 20%  |  |  |  |
| Past Performance with AHCCCS - RBHA | 5%   |  |  |  |
| Administrative Cost Bid             | 10%  |  |  |  |
| Total                               | 100% |  |  |  |

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## Ranking Summary for Offerors by Submission Requirement

| Measure # | Measure Name   | MOLINA<br>COMPLETE<br>CARE | MERCY CARE<br>(MC) | FAMILY CARE<br>(BUFC) | HEALTH CHOICE (HC) | ARIZONA<br>COMPLETE<br>HEALTH<br>(AZCH) | CARE1ST (CF) |
|-----------|--|----------------------------|--------------------|-----------------------|--------------------|---|--------------|
| P.4       | T '1'  |                            |                    |                       |                    |   |              |
| B1        | Transition T10.5 - II. (0  | _                          |                    |                       | cored              |   |              |
| B2        | Experience w/SMI and NonT19 Funding/Grants                                     | 5                          | 1                  | 4                     | 2                  | 3                                       | 3            |
| B3        | Non-Title XIX Funding  | 1                          | 3                  | 5                     | 3                  | 1                                       | 1            |
| B4        | Quality Improvement  | 3                          | 2                  | 4                     | 5                  | 1                                       | 1            |
| B5a       | Service Delivery - GSA Specific: North   |                            |                    |                       | 2                  |   | 1            |
| B5b       | Service Delivery - GSA Specific: South   |                            |                    | 1                     |                    | 2                                       |              |
| B5c       | Arnold/Family and Peer Support- GSA Specific: Central                          | 1                          | 2                  |                       | 4                  | 3                                       |              |
| В6        | Impactful Initiatives  | 5                          | 2                  | 3                     | 4                  | 1                                       | 1            |
| В7        | Innovation, strategies for improvement   | 2                          | 4                  | 1                     | 5                  | 3                                       | 3            |
| B8        | Specialized network/gaps/monitoring  | 4                          | 3                  | 5                     | 2                  | 1                                       | 1            |
| В9        | Crisis system  | 2                          | 1                  | 4                     | 5                  | 2                                       | 2            |
| B10       | Tribal health care delivery system   | 5                          | 2                  | 4                     | 3                  | 1                                       | 1            |
| B11       | Social Determinants of Health  | 4                          | 2                  | 5                     | 3                  | 1                                       | 1            |
| B12       | Recovery from COVID-19   | 4                          | 1                  | 2                     | 5                  | 3                                       | 3            |
|           |  |                            | Pas                | t Performance         | with AHCCCS -      | ACC                                     |              |
| PPA 1a    | Network Adequacy - GSA Specific: Central                                       | 1                          | 1                  | 1                     | 1                  | 1                                       | 1            |
| PPA 1b    | Network Adequacy - GSA Specific: North   |                            |                    |                       | 2                  |   | 1            |
| PPA 1c    | Network Adequacy - GSA Specific: South   |                            |                    | 1                     |                    | 2                                       |              |
| PPA 2     | Non-Encounter Sanctions  | 6                          | 5                  | 1                     | 1                  | 7                                       | 1            |
| PPA 3     | Notice to Cure   | 1                          | 1                  | 1                     | 1                  | 1                                       | 1            |
| PPA 4     | Corrective Action Plan   | 1                          | 1                  | 1                     | 1                  | 1                                       | 1            |
| PPA 5     | Pended Encounter Sanctions   | 1                          | 6                  | 7                     | 5                  | 4                                       | 3            |
| PPA 6     | Encounter Data Validation Sanctions  | 5                          | 1                  | 6                     | 1                  | 7                                       | 1            |
| PPA 7     | Provider Survey  | 4                          | 1                  | 6                     | 3                  | 7                                       | 2            |
| PPA 8     | Claims Performance   | 3                          | 3                  | 3                     | 3                  | 3                                       | 1            |
| PPA 9     | Member Grievances  | 2                          | 7                  | 5                     | 4                  | 3                                       | 6            |
| PPA 10    | CAHPS  | 7                          | 3                  | 1                     | 4                  | 4                                       | 4            |
|           |  |                            |                    | Performance v         |                    |   |              |
| PPR 1     | Non-Encounter Sanctions  |                            | 1                  |                       | 2                  | 3                                       | 3            |
| PPR 2     | Notice to Cure   |                            | 1                  |                       | 1                  | 1                                       | 1            |
| PPR 3     | Corrective Action Plan   |                            | 1                  |                       | 1                  | 1                                       | 1            |
| PPR 4     | Claims Performance   |                            | 1                  |                       | 2                  | 2                                       | 2            |
| PPR 5     | Member Grievances  |                            | 3                  |                       | 1                  | 2                                       | 2            |
| PPR 6     | CAHPS  |                            | 1                  |                       | 1                  | 3                                       | 3            |
|           |  |                            |                    | Administrat           | tive Cost Bid      |   |              |
|           | Administrative Cost Bid Ranking-Central  | 1                          | 3                  | - Administra          | 2                  | 4                                       |              |
|           | Administrative Cost Bid Ranking-Central  Administrative Cost Bid Ranking-North | <u> </u>                   | , ,                |                       | 1                  | 4                                       | 2            |
|           | Administrative Cost Bid Ranking-North  Administrative Cost Bid Ranking-South   |                            |                    | 2                     | Т.                 | 1                                       |              |