December 17, 2020

Mark Wong
Division of Medicaid and Children’s Health Operations
U.S. Department of Health & Human Services
Centers for Medicare & Medicaid Services
90 Seventh Street, Suite 5-300 (5W)
San Francisco, CA 94103-6707

RE: Arizona SPA #20-022, “EMS Rates”

Dear Mr. Wong:

Enclosed is State Plan Amendment (SPA) #20-022, EMS Rates, which updates the State Plan EMS rates, effective October 1, 2020. Please see below for information regarding the fiscal analysis, as well as public comment and Tribal Consultation requirements:

Public Comment:
- https://www.azahcccs.gov/AHCCCS/PublicNotices/

Tribal Consultation:
- https://www.azahcccs.gov/AmericanIndians/TribalConsultation/meetings.html

Fiscal Analysis:

<table>
<thead>
<tr>
<th>Transportation</th>
<th>FFS Estimates</th>
<th>Federal Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1,037,000</td>
<td>807,300</td>
</tr>
</tbody>
</table>

*Estimate is based on all populations blended FMAP for FFY21.
**Estimate assumes COVID PHE increased FMAP for 3 of 4 quarters in FFY21.

If you have any questions about the enclosed SPA, please contact Alex Demyan at (602) 417-4130.

Sincerely,

Dana Flannery
Assistant Director
Arizona Health Care Cost Containment System (AHCCCS)
# Transmittal and Notice of Approval of State Plan Material

**FOR:** Centers for Medicare and Medicaid Services

**TO:** Regional Administrator  
Centers for Medicare and Medicaid Services  
Department of Health and Human Services

---

<table>
<thead>
<tr>
<th>1. Transmittal Number:</th>
<th>2. State</th>
<th>Arizona</th>
</tr>
</thead>
<tbody>
<tr>
<td>20-022</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>3. Program Identification: Title XIX of the Social Security Act (Medicaid)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>4. Proposed Effective Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 1, 2020</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>5. Type of Plan Material (Check One):</th>
</tr>
</thead>
<tbody>
<tr>
<td>☑ New State Plan</td>
</tr>
<tr>
<td>☐ Amendment to be considered as new plan</td>
</tr>
<tr>
<td>☒ Amendment</td>
</tr>
</tbody>
</table>

**6. Federal Statute/Regulation Citation:**  
42 CFR Part 447

**7. Federal Budget Impact:**  
FFY 2020: $807,300  
FFY 2021: $807,300

<table>
<thead>
<tr>
<th>8. Page Number of the Plan Section or Attachment:</th>
</tr>
</thead>
</table>
| Attachment 4.19-B  
Page 5h-5i |

<table>
<thead>
<tr>
<th>9. Page Number of the Superceded Plan Section or Attachment (If Applicable):</th>
</tr>
</thead>
</table>
| Attachment 4.19-B  
Page 5h-5i |

**10. Subject of Amendment:**  
Updates the State Plan EMS rates, effective October 1, 2020.

**11. Governor’s Review (Check One):**  
☑ Governor’s Office reported no comment  
☐ Comments of Governor’s Office enclosed  
☐ No reply received within 45 days of submittal  
☐ Other, as specified: 

**12. Signature of State Agency Official:**  
[Signature]

**13. Typed Name:**  
Dana Flannery

**14. Title:**  
Assistant Director

**15. Date Submitted:**  
December 17, 2020

---

**FOR REGIONAL OFFICE USE ONLY**

<table>
<thead>
<tr>
<th>16. Return To:</th>
</tr>
</thead>
</table>
| Dana Flannery  
801 E. Jefferson, MD#4200  
Phoenix, Arizona 85034 |

<table>
<thead>
<tr>
<th>17. Date Received:</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>18. Date Approved:</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>19. Effective Date of Approved Material:</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>20. Signature of Regional Official:</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>21. Typed Name:</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>22. Title:</th>
</tr>
</thead>
</table>

| 23. Remarks: |
INSTRUCTIONS FOR COMPLETING FORM CMS-179

Use Form CMS-179 to transmit State plan material to the regional office for approval. A separate typed transmittal form should be completed for each plan/amendment submitted.

Block 1 - Transmittal Number - Enter the State Plan Amendment transmittal number. Assign consecutive numbers on a calendar year basis (e.g., 92-001, 92-002, etc.).

Block 2 - State - Type the name of the State submitting the plan material.

Block 3 - Program Identification - Title XIX of the Social Security Act (Medicaid).

Block 4 - Proposed Effective Date - Enter the proposed effective date of material.

Block 5 - Type of Plan Material - Check the appropriate box.

Block 6 - Federal Statute/Regulation Citation - Enter the appropriate statutory/regulatory citation.

Block 7 - Federal Budget Impact - 7(a) - Enter 1st Federal Fiscal Year (FFY) impacted by the SPA & estimated Federal share of the cost of the SPA (in thousands) for 1st FFY. 7(b) - Enter 2nd FFY impacted by the SPA & estimated Federal share of the cost for 2nd FFY. See SMM section 13026.

Block 8 - Page No.(s) of Plan Section or Attachment - Enter the page number(s) of plan material transmitted. If additional space is needed, use bond paper.

Block 9 - Page No.(s) of the Superseded Plan Section or Attachment (If Applicable) - Enter the page number(s) (including the transmittal sheet number) that is being superseded. If additional space is needed, use bond paper.

Block 10 - Subject of Amendment - Briefly describe plan material being transmitted.

Block 11 - Governor's Review - Check the appropriate box. See SMM section 13026 B.

Block 12 - Signature of State Agency Official - Authorized State official signs this block.

Block 13 - Typed Name - Type name of State official who signed block 12.

Block 14 - Title - Type title of State official who signed block 12.

Block 15 - Date Submitted - Enter the date you mail plan material to RO.

Block 16 - Return To - Enter the name and address of State official to whom this form should be returned.

Block 17–23 (FOR REGIONAL OFFICE USE ONLY).

Block 17 - Date Received - Enter the date plan material is received in RO. See ROM section 6003.2.

Block 18 - Date Approved - Enter the date RO approved the plan material.

Block 19 - Effective Date of Approved Material - Enter the date the plan material becomes effective. If more than one effective date, list each provision and its effective date in Block 23 or attach a sheet.

Block 20 - Signature of Regional Official - Approving RO official signs this block.

Block 21 - Typed Name - Type approving official’s name.

Block 22 - Title - Type approving official’s title.

Block 23 - Remarks - Use this block to reference pen and ink changes, a partial approval, more than one effective date, etc. If additional space is needed, use bond paper.

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB number for this information collection is 0938-0193. The time required to complete this information collection is estimated to average 1 hour per response, including the time to review instructions, searching existing data resources, gather the data needed, and complete and review the information collection. If you have any comments concerning the accuracy of the time estimate(s) or suggestions for improving this form, please write to: CMS, Attn: PRA Reports Clearance Officer, 7500 Security Boulevard, Baltimore, Maryland 21244-1850.
The following is a description of methods and standards for determining the payment rates for ambulance transportation services included in the transportation bullet listed in Attachment 4.19-B, page 5b. Except as otherwise noted below, AHCCCS uses a uniform methodology in reimbursing both governmental and private providers for ambulance emergency and non-emergency transportation services.

1) Ground Ambulance Rates set by the Arizona Department of Health Services (ADHS)

ADHS regulates ambulance companies in Arizona (except for those owned and operated by American Indian tribes and federal agencies) licensing and rate setting. ADHS sets rates based on data submitted by providers including direct and indirect costs, reimbursable and non-reimbursable charges, utilization data, and public payer settlements. ADHS offers annual provider rate adjustments based upon the Arizona Ambulance Inflation factor (AIF). The AIF is comprised of the average annual change in the CPI-U for transportation (50%) and for medical care (50%). The transportation category is composed of such things as motor vehicles (new and used), motor fuel, parts and equipment, maintenance and repair and public transportation. The medical care category is composed of such things as medical care commodities, medical care services – professional, hospital and related services.

For dates of service prior to October 1, 2009, AHCCCS will reimburse ambulance companies at 80.0% of the ADHS established rate. For dates of service beginning October 1, 2009 through March 31, 2011, AHCCCS will reimburse those providers at 76.0% of the ADHS established rate. For dates of service beginning April 1, 2011 through September 30, 2011, AHCCCS will reimburse those providers at 72.2% of the ADHS established rate. For dates of service beginning October 1, 2011 through September 30, 2012, AHCCCS will reimburse those providers at 68.6% of the ADHS established rate in effect as of July 7, 2011. For dates of service beginning October 1, 2012 through September 30, 2013, AHCCCS will reimburse those providers at 68.6% of the ADHS established rate in effect as of August 2, 2012 and are posted at: https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

For dates of service beginning October 1, 2013 through September 30, 2014, AHCCCS will reimburse those providers at 68.6% of the ADHS established rate in effect as of August 2, 2013 and are posted at: https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

For dates of service beginning October 1, 2014 through September 30, 2015, AHCCCS will reimburse those providers at 74.74% of the ADHS established rate in effect as of August 2, 2014 and are posted at: https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

For dates of service beginning October 1, 2015 through September 30, 2016, AHCCCS will reimburse those providers at 68.59% of the ADHS established rate in effect as of August 2, 2015 and are posted at: www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

For dates of service beginning October 1, 2016 through September 30, 2017, AHCCCS will reimburse those providers at 68.59% of the ADHS established rate in effect as of July 1, 2016 and are posted at: https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

For dates of service beginning October 1, 2017 through September 30, 2018, AHCCCS will reimburse those providers at 68.59% of the ADHS established rate in effect as of July 1, 2017 and are posted at: https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

For dates of service beginning October 1, 2018 through September 30, 2019, AHCCCS will reimburse those providers at 68.59% of the ADHS established rate in effect as of July 1, 2017 and are posted at: https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

For dates of service beginning October 1, 2019 through September 30, 2020, AHCCCS will reimburse those providers at 68.59% of the ADHS established rate in effect as of July 1, 2019 and are posted at: https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

For dates of service beginning October 1, 2020 through September 30, 2021, AHCCCS will reimburse those providers at 68.59% of the ADHS established rate in effect as of July 1, 2020 and are posted at: https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/.

2) Ground Ambulance Rates set by AHCCCS

a) AHCCCS establishes ground ambulance rates for out-of-state companies, companies operated by American Indian tribes except those described in paragraph b or which have a CON and are reimbursed according to reimbursement methodology 1), and federal agencies such as the National Park Service that operates ambulances in Grand Canyon National Park and Lake Mead National Recreation Area. Rates were initially established in 1994 based on the average (mean) reimbursement rates paid by commercial insurance companies.


b) Effective October 1, 2018, rates for ground ambulance services provided by an I.H.S. provider or a tribally owned or operated provider with a section 638 agreement that does not have a Certificate of Necessity (CON) issued by the Arizona Department of Health Services (ADHS), will be the higher of: (1) the weighted average of the provider-specific rates as set by ADHS that are in effect on July 1, 2018, for each provider that has been issued a CON weighted by utilization of each ground transportation service code derived from both paid claims and encounters for the 12 months ending September 30, 2017.

TN No. 19-016 20-022  Supersedes  Approval Date:  Effective Date: October 1, 2020
TN No. 18-014-19-016


 State: ARIZONA

METHODS AND STANDARDS FOR ESTABLISHING PAYMENT RATES
OTHER TYPES OF CARE

; and (2) the weighted average of the provider-specific rates as set by ADHS that are in effect on July 1, 2018, for each provider that has been issued a CON weighted by utilization of each ground transportation service code derived from only paid claims for the 12 months ending September 30, 2017. The higher of the two methodologies will then be multiplied by 68.59% to establish the AHCCCS rate for each ambulance service. These rates will be adjusted with an effective date of October 1 of each subsequent year using the provider-specific rates in effect on July 1 as set by ADHS for each ground ambulance provider that has been issued a CON and utilization data for paid claims and encounters for the 12 months ending September 30th of the previous year. Ground ambulance services provided by an I.H.S. provider or a tribally owned or operated provider with a section 638 agreement that have a Certificate of Necessity (CON) issued by the Arizona Department of Health Services (ADHS) will be reimbursed according to reimbursement methodology 1).

The methodology described in paragraph 2(b) is the following:

- AHCCCS FFS rate = the greater of (Methodology 1 weighted average rate * 0.6859) or (Methodology 2 weighted average rate * 0.6859).
- Methodology 1 weighted average rate = (C + D) / (A + B)
- Methodology 2 weighted average rate = C / A

Where:

A = FFY 2017 total units billed for the service on FFS claims
B = FFY 2017 total units billed for the service on MCO encounters
C = FFY 2017 total reimbursements for the service on FFS claims
D = FFY 2017 total reimbursements for the service on MCO encounters

3) Air Ambulance Rates

AHCCCS establishes reimbursement rates for air ambulance services. For claims with dates of service on or before December 31, 2015, the reimbursement rates are based on a cost study of Air Ambulance Costs conducted in 2000 to establish the initial rates for specialty and non-specialty transports, and are adjusted periodically based on the Consumer Price Index for Other Medical Professionals, the CPI for Transportation, and the Federal Aviation Administration forecast of jet fuel prices. For claims with dates of service from January 1, 2016 through September 30, 2016, the reimbursement rates are based on a study of non-specialty transport and mileage ambulance rates in other western states, setting the AHCCCS rates for non-specialty transports and mileage only equal to the average rate among the states studied. However, rates for specialty transports remain unchanged from those in effect on December 31, 2015. Reimbursement rates for air ambulance services were increased by 8.1% for dates of service after October 1, 2019. For dates of service after October 1, 2019, air ambulance rates can be found at https://www.azahcccs.gov/PlansProviders/RatesAndBilling/FFS/

<table>
<thead>
<tr>
<th>TN No.</th>
<th>Supersedes</th>
<th>Approval Date:</th>
<th>Effective Date:</th>
</tr>
</thead>
<tbody>
<tr>
<td>19-016</td>
<td>20-022</td>
<td></td>
<td>October 1, 2019</td>
</tr>
<tr>
<td>18-011</td>
<td>19-016</td>
<td></td>
<td>October 1, 2019</td>
</tr>
</tbody>
</table>