May 17, 2024

Solari, Inc.
1275 W. Washington Street, Suite 210
Tempe AZ, 85288

Gerald Stansbury, Director Gerald.stansbury@solari-Inc.org
Justin Chase, CFO Justin.Chase@solari-inc.org

Re: Letter of Clarification, RFP #YH24-0002, H2O PA RFP

Dear Mr. Stansbury and Mr. Chase,

In order to continue with the evaluation of your proposal, as submitted for the above referenced Request for Proposal, AHCCCS requires clarification of the following:

1. Except for outreach and education services, AHCCCS envisions the process to be that the provider will submit the action (invoice and/or service) to the H2O PA Contractor, then the H2O PA Contractor turns the action into a claim and submits to AHCCCS, AHCCCS pays the H2O PA Contractor then the H2O PA Contractor pays the provider. Please confirm if Solari's proposed methodology and cost is in line with this process. If another process was assumed, please provide details.

2. In the cost proposal, the following assumption was listed:

   Some infrastructure builds and technical assistance opportunities represent value-add options. These projects are open to negotiation if needed: SHA API Data Exchange Build (CMP-022)(500k implementation, 50k ongoing), CSH Provider Training Technical Assistance (PM-001) (200k implementation, 100k ongoing), DWEL-AZ Support (CPM-019,020,021) (100k implementation, 250k ongoing), Health Management Associates Program Evaluation (CPM-027) (100k implementation, 100k ongoing)."

   Are these opportunities/options already included in the proposed pricing?

3. In its Requirements Traceability Matrix, Provider Enrollment Tab, PM-0021, Solari states the following:

   "The flow of data including tracking and reporting are outlined extensively in the narrative. In summary, all elements of coordination, collaboration and claims will be entered into the UniteUs Platform. All service delivery information and notes will be

recorded in a provider's local EHR or HMIS system as long as that information can be uploaded to DWEL-AZ. Contractor will aggregate date from the UniteUs Platform, DWEL-AZ and other required data sources from the SHA to complete all necessary reporting."

AHCCCS requires confirmation that if awarded a contract, Solari will ensure that all service delivery information and notes will be recorded in a provider's local EHR or HMIS system and is not contingent upon the use of a third party data platform.

4. Please confirm that in sections where "DWEL-AZ" is proposed to be leveraged, that all requirements are to be met and not contingent upon the implementation of DWEL-AZ.

Please provide an email response to me no later than Thursday, May 23, 2024 3:00 pm at Procurement@azahcccs.gov.

Sincerely,

M. LaPorte

Meggan LaPorte, MSW CPPO
AHCCCS Chief Procurement Officer